

# Plurilock<sup>TM</sup>

Securing the systems that underpin society.

Services led. Product enabled. AI native.

Corporate Presentation – October 2025  
TSXV: PLUR | OTCQB: PLCKF

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# Why Now

Why now is the best time to consider an investment in Plurilock:

- ☒ Macro environment is extremely favorable, market is growing, opportunity for margin expansion
- ☒ Rationalized \$2.7M cost, divested cloud codes (\$1.8M) - now optimized for growth
- ☒ Lazer focused on margin growth engine – Q2'25 Critical Services revenue 159% year over year growth
- ☒ Focused conversion of Critical Services pipeline, partnerships w/ tier 1 defense primes - big value projects
- ☒ Augmented leadership team, with addition of CTO (ex Deloitte, Booz Allen, Raytheon, US Army Intel)

# Cyber Defense is the Next Arms Race

## Surging Levels of Defense Cyber Spend

- Canada's NATO 2% -> 5% GDP defense investment commit<sup>1</sup>
- USA's \$925B F2026 National Defense Bill (NDAA)
- Golden Dome \$175B program<sup>2</sup>

Canada joins new NATO Defence Investment Pledge

June 25, 2025

The Hague, the Netherlands

September 25, 2025

US sounds alarm over hackers targeting Cisco security devices

August 12, 2025

Exclusive: Pentagon Golden Dome to have 4-layer defense system, slides show

# Elite Customer Base

## Plurilock is Deeply Entrenched in the Defense Ecosystem, and Uniquely Positioned to Capture Market share

- ✓ Partnerships with tier-1 defense integrators
- ✓ World-class advisory group with defense expertise
- ✓ Longstanding track record supporting Canada, US, NATO markets

### Current Customers Including

- U.S. Air Force
- U.S. Army
- U.S. Navy
- U.S. Marines
- U.S. Department of Homeland Security
- U.S. Department of Energy (DOE)
- U.S. Department of State
- U.S. Department of Veterans Affairs
- U.S. General Services Administration (GSA)
- National Aeronautics and Space Administration (NASA)

### OVER 400+ TRUSTED CUSTOMERS



**BANKING, FINANCIAL  
SERVICES &  
INSURANCE (BFSI)**

**HEALTHCARE**

**SMART  
MANUFACTURING**

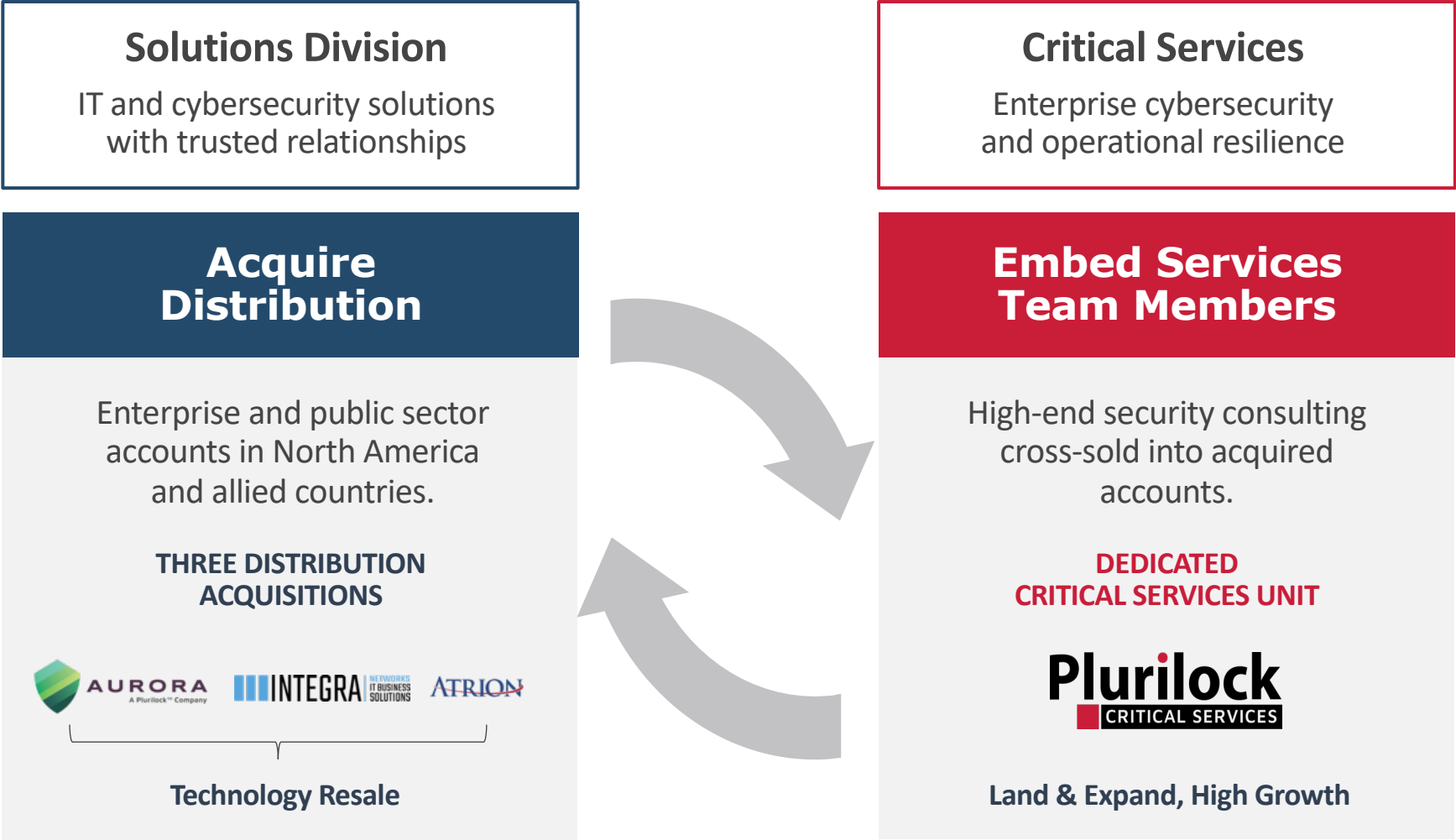
### STRATEGIC PARTNERS

**CROWDSTRIKE**

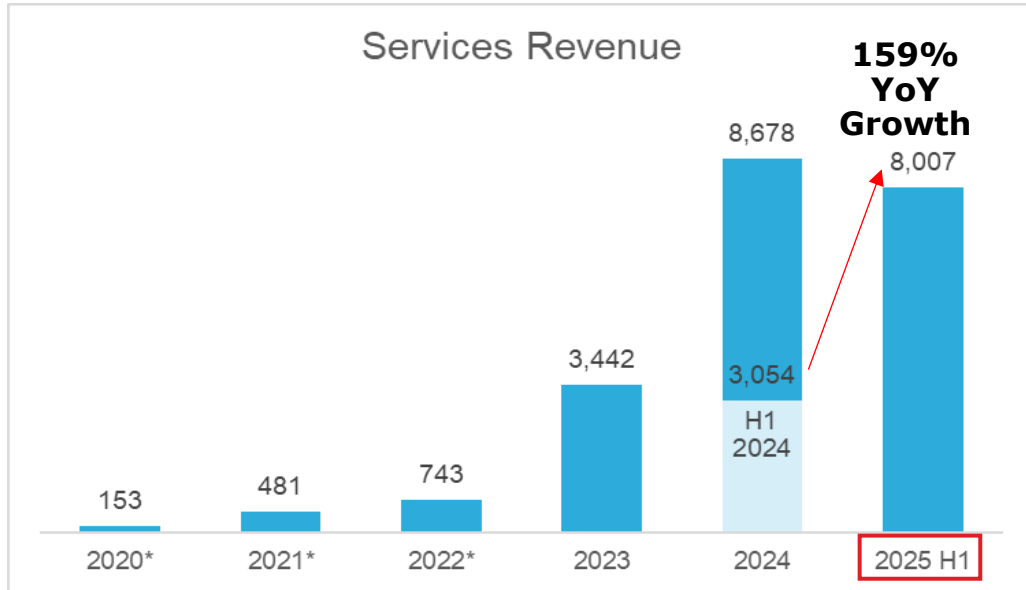
**TD SYNnex**

**Forcepoint**

# Cybersecurity and Defense Tech Solutions

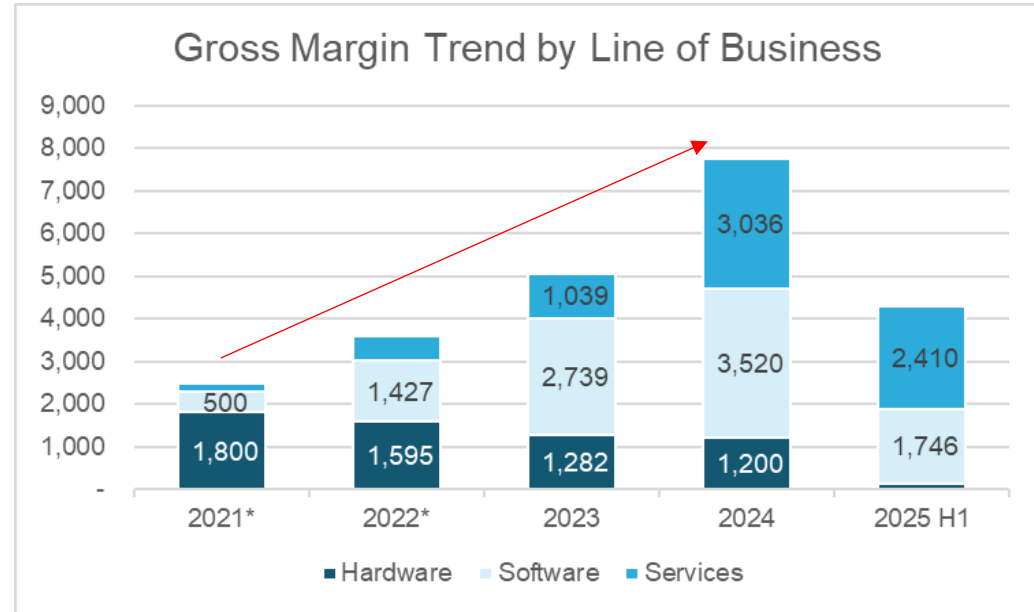


# Critical Services Accelerating, Driving Margin Expansion



## Accelerating Critical Services Growth

- H1 2025 almost at FY 2024 levels
- +\$5M (162%) H1 2025 vs H1 2024
- Focusing business on services leadership and services first
- Creating momentum by delivering a track record of success for large multi-national corporations



## Accelerating Margin Through Mix

- Expanding margins through services growth
- Refocusing resell on software for better margin production and services synergies
- Rapid services growth driving margin improvement

# Q2 Fiscal 2025 Highlights: Accelerating growth of PLCS

**+159%**  
Critical Services  
Y/Y Growth

**Driving Margin Expansion**

- PLCS \$4.3M vs \$1.6M in Q2 2024
- PLCS 26% of total revenue vs 11.5%

**42%**  
Adj EBITDA  
Y/Y Improvement

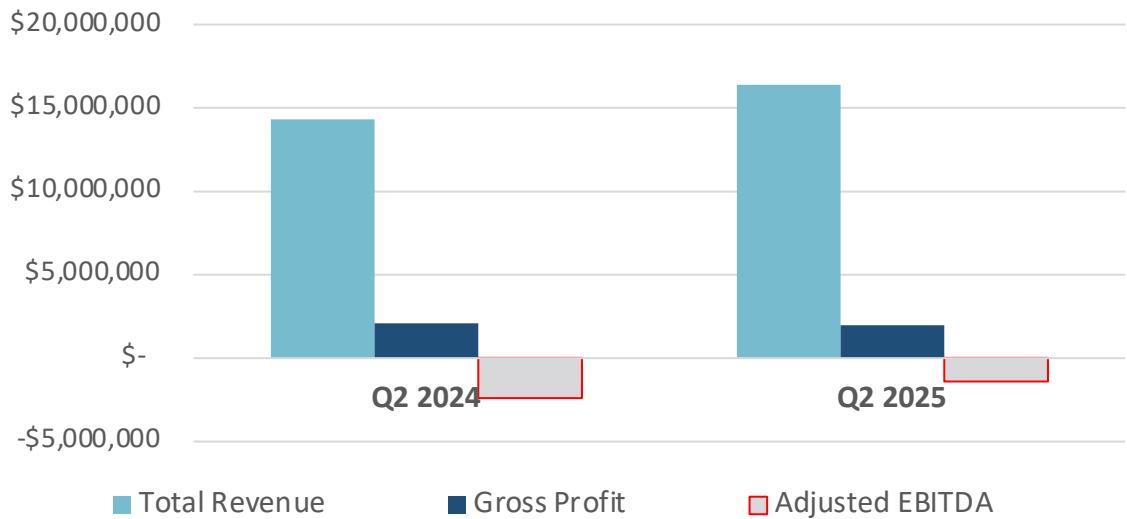
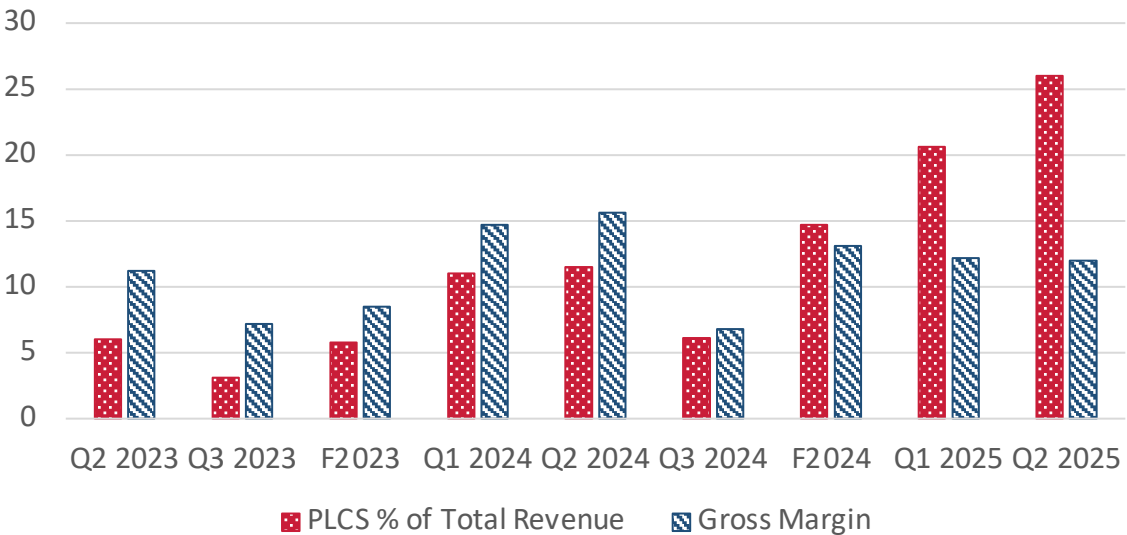
**Path to Profitability**

- Gross Margin 12.0% vs 14.7%
- Gross Profit \$2M vs \$2.1M
  - Increased resale revenue mix

**Continued Momentum Across Key Strategic Priorities**

- Revenue \$16.4M, up 15% from \$14.3M revenue in Q2 2024<sup>1</sup>
- Partnerships with CrowdStrike, TD SYNnex, and Forcepoint already resulting in direct referrals and closed business
- Announced ~\$10M in new business across a range of high-value clients
- Expanded sales force and strategic additions to Advisory Council

1. <https://plurilock.com/press-release/plurilock-security-inc-reports-second-quarter-fiscal-2025-financial-results/>



# How We Work With Clients: Land and Expand



## Initial Contact

A major S&P 500 technology manufacturer contracted Plurilock Critical Services to conduct 360-degree assessment of security options, including its data loss prevention (DLP) and security operations center (SOC) performance and infrastructure.



## Plurilock Discovers

The Critical Services team found several major cybersecurity functions operating at risk or below capability—and a fragmented and legacy toolchain consisting of disconnected point solutions.



## Expanding Relationship

Two initial successful projects ultimately grew to include eight additional projects—and counting—to substantially re-engineer the customer's cybersecurity universe, resulting in next gen AI capabilities, reduction in risk, and significant cost savings/avoidance.



## OUTCOMES

- New client acquired in March 2024
- Over **US\$22 million** total sales in 7 months
- Results for client include **US\$7 million** in cost savings/avoidance
- Re-platformed from legacy technology to best of breed next-gen AI tech
- **Trusted relationship** for ongoing business
- New inbound and brand expansion

# Three Growth Pillars

## Organic Growth in Critical Services; Pipeline Growth

- Focused on high-margin, recurring revenue
- Demand growing in U.S. commercial, federal, and allied government sectors
- Increasing inbound leads from referrals and strategic partnerships, increasing probability of conversion

## Accretive M&A in Enterprise and Federal Verticals

- Deep M&A expertise; Four acquisitions completed since 2020
- Targeting profitable, service-led businesses with trusted customer relationships
- Exploring non-dilutive, capital-efficient deal structures

## Strategic JVs and Alliances in Quantum, AI and Defense Tech

- Partnerships with AI-native, post-quantum, and secure infrastructure players
- Joint bids defense bids with primes and integrators
- Penetration into NATO, Middle East, and non-U.S. defense markets

# Proven Management and Directors



**Ian L. Paterson**  
CEO

15-year cyber and analytics entrepreneur, proven track record in commercializing data science solutions and landing multi-million-dollar accounts.



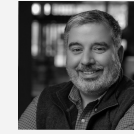
**Scott Meyers, CPA**  
CFO

20-year proven financial leader, with experience in emerging industries, driving profitability, and navigating complex M&A activities.



**Tucker Zengerle**  
COO

20-year operations expert with experience in scaling global operations and driving company growth in the financial sector, with c-level roles at **HSBC, CreditInfo, Dun & Bradstreet,** and **DHL.**



**Michael Ruiz**  
CTO

20-year cybersecurity and defense expert with experience across **Honeywell, Raytheon, Booz Allen Hamilton,** and **Deloitte**; former U.S. Army Signals Intelligence with doctoral research in AI/ML in cyber and MSc in Information Systems Security.



**Ali Hakimzadeh, CFA**  
Executive Chairman

25 years of corporate finance and investment banking experience, involved in over \$1B in small cap financing and M&A across North America. Formerly served as Chairman of **HS GovTech** before sale to private equity.



**Ed Hammersla**  
Independent Director

Formerly head of **Raytheon Cyber Products** and President of **Forcepoint Federal**. Ed held a leading role in developing SELinux and has held leadership positions with IBM, Informix Federal, NEC, and Trusted Computer Solutions.



**Blake Corbet**  
Independent Director

SVP Corp. Dev. Officer at **HEALWELL AI**. Previously co-Head of Investment Banking at **PI Financial Corp.** and has held senior investment banking positions at **Haywood Securities, CIBC World Markets** and **Salomon Brothers** over the last 25 years.



**Jennifer Swindell**  
Independent Director

Formerly Senior Vice President at **Perspecta** and **Booz Allen Hamilton**, and as a **U.S. Navy** Special Operations Officer. Jen has led strategic initiatives to provide life-cycle security services support to U.S. government agencies.

# World-Class Advisors with Defense Relationships

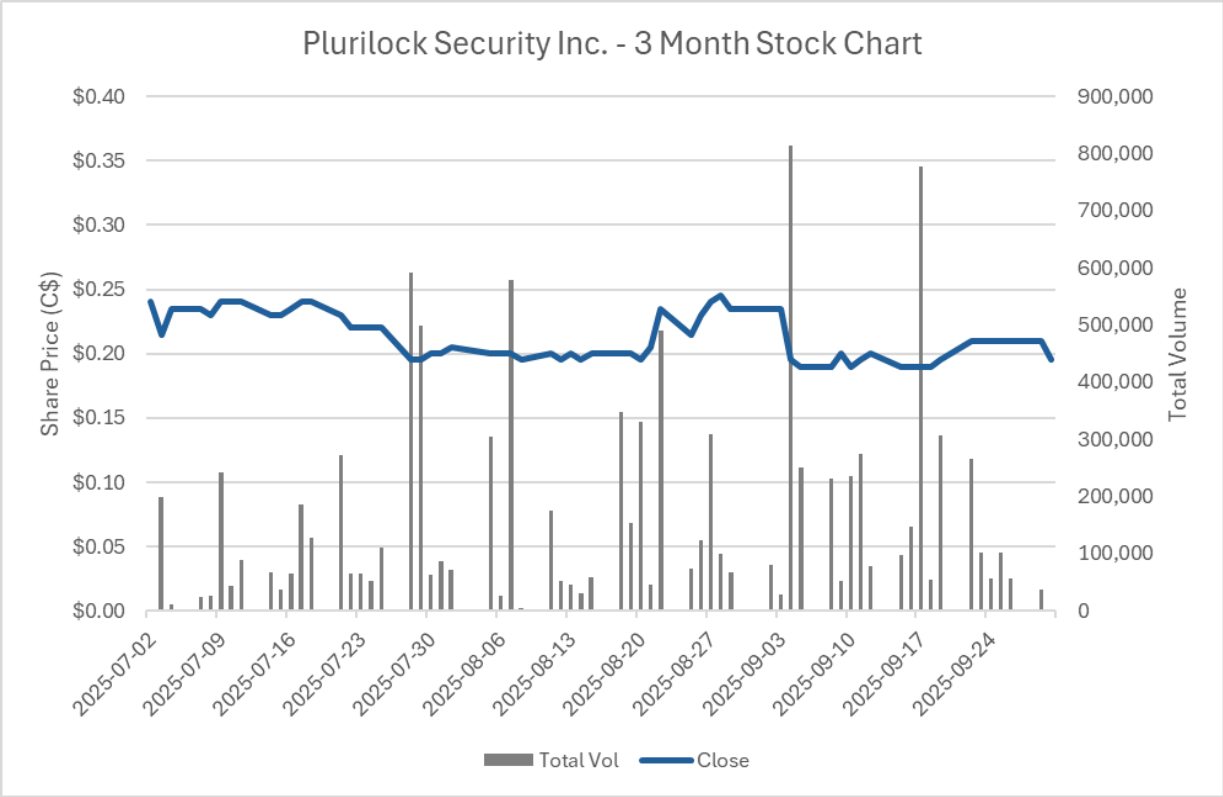
| ALLIANCE PARTNER                                                                                                                                    | HIGHLIGHTS                                                                                                                                                                                                                                                                                | ALLIANCE PARTNER                                                                                                                      | HIGHLIGHTS                                                                                                                                                                                                                                                                                     |
|-----------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|  <b>Ed Hammersla</b><br>Director                                   | <ul style="list-style-type: none"> <li>Former Head of <b>Raytheon</b> Cyber Products (NYSE:RTX)</li> <li>Former Chief Strategy Officer, <b>Forcepoint</b></li> </ul>                                                                                                                      |  <b>Patrick Gorman</b><br>Advisor                  | <ul style="list-style-type: none"> <li>Former Executive Vice President, <b>Booz Allen Hamilton</b> (NYSE:BAH)</li> <li>Former CISO, Bank of America</li> <li>Former CIO, US Intelligence Community</li> </ul>                                                                                  |
|  <b>Jennifer Swindell</b><br>Director                              | <ul style="list-style-type: none"> <li>Former Senior Vice President, <b>Booz Allen Hamilton</b> (NYSE:BAH)</li> <li>Former Special Operations Officer, <b>US Navy</b></li> </ul>                                                                                                          |  <b>Chris Pierce</b><br>Advisor/Consultant         | <ul style="list-style-type: none"> <li>Former Executive Vice President, <b>Booz Allen Hamilton</b> (NYSE:BAH)</li> <li>Former Lieutenant in the <b>US Navy</b></li> </ul>                                                                                                                      |
|  <b>VADM Mike McConnell, USN Ret.</b><br>Retired Director, Advisor | <ul style="list-style-type: none"> <li>Former Director <b>NSA</b>, and <b>Director National Intelligence</b> (DNI)</li> <li>Former Vice Chair &amp; Co-CEO, <b>Booz Allen Hamilton</b> (NYSE: BAH)</li> </ul>                                                                             |  <b>H. Bryan Cunningham</b><br>Advisor/Consultant  | <ul style="list-style-type: none"> <li>Former <b>White House</b> Cyber and National Security Lawyer</li> <li><b>Palantir</b> Senior Advisor</li> <li>Executive Director of <b>UC Irvine Cybersecurity Policy and Research Institute</b></li> </ul>                                             |
|  <b>VADM Jan Tighe, USN Ret.</b><br>Advisor                        | <ul style="list-style-type: none"> <li>Former Director of <b>Naval Intelligence</b></li> <li>Former Commander of the Tenth Fleet and <b>Fleet Cyber Command</b>, US Navy</li> <li>Current Board Member, <b>Goldman Sachs</b> (NYSE:GS); <b>General Motors</b> (NYSE:GM); MITRE</li> </ul> |  <b>Collin Barry</b><br>Advisor/Consultant         | <ul style="list-style-type: none"> <li>Former Director, Security &amp; Intelligence Operations, <b>Discord</b>; <b>Expedia</b></li> <li>Former Intelligence Analyst, <b>Central Intelligence Agency</b></li> </ul>                                                                             |
|  <b>Gaétan Houle</b><br>Advisor/Consultant                        | <ul style="list-style-type: none"> <li>Former Chief Security Officer Airbus (PA:AIR); <b>Bombardier</b> (TSX:BBD)</li> <li>Former Embassy Security, Canada DND</li> </ul>                                                                                                                 |  <b>Joe Sexton</b><br>Advisor/Consultant          | <ul style="list-style-type: none"> <li>Former Executive Vice President, <b>McAfee</b></li> <li>Former Executive <b>Cisco</b>, <b>EMC</b>, <b>Computer Associates (CA)</b></li> <li>Former and Current Board Member, <b>CrowdStrike</b>, <b>Aqua Security</b>, <b>Menlo Security</b></li> </ul> |
|  <b>David Kris</b><br>Advisor/Consultant                         | <ul style="list-style-type: none"> <li>Former Assistant Attorney General for National Security, <b>U.S. Dept of Justice</b>.</li> <li>Current advisor to U.S. Intelligence Community</li> </ul>                                                                                           |  <b>Elizabeth Sizeland</b><br>Advisor/Consultant | <ul style="list-style-type: none"> <li>Former Deputy National Security Adviser, <b>U.K. Prime Minister</b></li> <li>Former Director General, <b>GCHQ</b></li> <li>Non-Resident Senior Fellow, <b>Atlantic Council</b></li> <li>Adjunct Professor, <b>Georgetown University</b></li> </ul>      |

# Current Capitalization Table

All figures are shown in Canadian dollars.

| Current Cap Structure — Sept 30, 2025 |                            |
|---------------------------------------|----------------------------|
| Ticker                                | TSXV: PLUR<br>OTCQB: PLCKF |
| Share price <sup>1</sup>              | \$0.21                     |
| 52-week high/low <sup>1</sup>         | \$2.75/0.185               |
| Market capitalization <sup>1</sup>    | \$16.5M                    |
| Common shares outstanding             | 78.5M                      |
| Convertible debentures                | 0.1M                       |
| Warrants                              | 23.4M                      |
| Options                               | 7.0M                       |
| RSUs                                  | 3.8M                       |
| Fully diluted shares outstanding      | 112.8M                     |
| Cash <sup>2</sup>                     | \$1.7M                     |

## Historical Trading Data<sup>1</sup>



1. As per TMX.com as of September 30, 2025  
2. As per the Company as of June 30, 2025 (Q2-2025 latest published)

# Plurilock vs. Services Peers

(\$ in millions, USD, except per share data)

| Company                                 | Exchange / Ticker | Stock Price <sup>(1)</sup> | Basic S/O | Market Cap | Enterprise Value | Revenue <sup>(2)</sup> |            |            |            |
|-----------------------------------------|-------------------|----------------------------|-----------|------------|------------------|------------------------|------------|------------|------------|
|                                         |                   |                            |           |            |                  | LTM                    | 2025E      | 2026E      | 2027E      |
| Booz Allen Hamilton Holding Corporation | US-BAH            | \$99.95                    | 123.3     | \$12,320.0 | \$15,790.0       | \$11,960.0             | \$12,120.0 | \$12,770.0 | \$13,370.0 |
| CACI International, Inc.                | US-CACI           | \$498.78                   | 22.0      | \$10,970.0 | \$14,200.0       | \$8,620.0              | \$8,620.0  | \$9,870.0  | \$10,410.0 |
| Globant S.A.                            | US-GLOB           | \$57.38                    | 44.1      | \$2,530.0  | \$2,960.0        | \$2,482.4              | \$2,450.0  | \$2,520.0  | \$2,700.0  |
| ASGN Incorporated                       | US-ASGN           | \$47.35                    | 43.8      | \$2,070.0  | \$3,220.0        | \$3,958.3              | \$3,970.0  | \$4,070.0  | \$4,320.0  |
| CI&T Inc.                               | US-CINT           | \$5.15                     | 22.5      | \$686.4    | \$784.4          | \$445.2                | \$489.2    | \$553.4    | \$609.4    |
| The Hackett Group, Inc.                 | US-HCKT           | \$19.01                    | 27.5      | \$523.0    | \$538.5          | \$309.3                | \$302.3    | \$317.0    | N/A        |
| Telos Corporation                       | US-TLS            | \$6.84                     | 72.7      | \$497.3    | \$449.4          | \$116.7                | \$158.4    | \$199.9    | \$266.5    |
| Allot Ltd.                              | US-ALLT           | \$10.58                    | 44.7      | \$473.4    | \$429.5          | \$95.3                 | \$100.0    | \$115.8    | \$133.8    |

|                                |                 |               |             |               |               |               |            |            |            |
|--------------------------------|-----------------|---------------|-------------|---------------|---------------|---------------|------------|------------|------------|
| <b>Plurilock Security Inc.</b> | <b>US-PLCKF</b> | <b>\$0.14</b> | <b>78.5</b> | <b>\$11.9</b> | <b>\$11.9</b> | <b>\$50.6</b> | <b>N/A</b> | <b>N/A</b> | <b>N/A</b> |
|--------------------------------|-----------------|---------------|-------------|---------------|---------------|---------------|------------|------------|------------|

| Company                                 | EV/Revenue <sup>(2)</sup> |       |       |       |
|-----------------------------------------|---------------------------|-------|-------|-------|
|                                         | LTM                       | 2025E | 2026E | 2027E |
| Booz Allen Hamilton Holding Corporation | 1.3x                      | 1.3x  | 1.2x  | 1.2x  |
| CACI International, Inc.                | 1.6x                      | 1.6x  | 1.4x  | 1.4x  |
| Globant S.A.                            | 1.2x                      | 1.2x  | 1.2x  | 1.1x  |
| ASGN Incorporated                       | 0.8x                      | 0.8x  | 0.8x  | 0.7x  |
| CI&T Inc.                               | 1.8x                      | 1.6x  | 1.4x  | 1.3x  |
| The Hackett Group, Inc.                 | 1.7x                      | 1.8x  | 1.7x  | N/A   |
| Telos Corporation                       | 3.8x                      | 2.8x  | 2.2x  | 1.7x  |
| Allot Ltd.                              | 4.5x                      | 4.3x  | 3.7x  | 3.2x  |

|                                |             |            |            |            |
|--------------------------------|-------------|------------|------------|------------|
| <b>Average</b>                 | 2.1x        | 1.9x       | 1.7x       | 1.5x       |
| <b>Plurilock Security Inc.</b> | <b>0.2x</b> | <b>N/A</b> | <b>N/A</b> | <b>N/A</b> |

(1) As of September 30, 2025 (2) Data from TradingView; values shown in USD

## Undervalued Compared to Smaller Peers

- Critical Services driving margin expansion
- High growth peers (Allot, Telos) all trade at much higher-than-average multiples
- Path to profitability validating scalable and services-led model
- Over 50% of PLUR's business from Public Sector
- Over 90% of PLUR's business from United States
- Multiple peers acquired at premium

# Rapidly Consolidating Peer Group validates Scale is Valuable



- Acquired by: EQT Asia
- ~4.5x EV/Sales
- US\$76/share  
(EV of US\$3.0 billion )
- 75% premium closing stock price on April 29, 2024
- 51% premium to 30-day VWAP ending April 29, 2024



- Acquired by: World Wide Technology Holding Co., LLC
- ~1.6x EV/Sales
- C\$24.50/share  
(EV of C\$1.8 billion)
- 32% premium to the day prior to commencement of review
- 19% premium to the 90-day VWAP



- Acquired by: H.I.G. Capital
- ~0.5x EV/Sales
- C\$5.50/share  
(EV of C\$1.3 billion)
- 57% premium to the closing price and 30-day VWAP ending February 6, 2025
- 56% closing price and 57% premium to February 6, 2025

# Why Plurilock?



## Longstanding Government and Commercial Track Record

Trusted by Five-Eyes governments, NATO-aligned agencies, and Global 2000 enterprises



## Critical Services Driving Backlog and Margin Expansion

PLCS 152% y/y growth, 13.1% in F2024



## Qualified Pipeline of Multi-Year Defense and International Opportunities

Unprecedented budgets to secure critical systems and infrastructure



## World Class Team and Strategic Partner Ecosystem

Working alongside Tier-1 defense integrators on cybersecurity delivery



## Proven M&A and Integration Strategy

Multiple acquisitions and continues to explore accretive opportunities





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