

Tribe is a leading provider of tech-enabled property management solutions and services. The company is a consolidator of traditional property management companies, enhancing them with technology to drive efficiency and profitability.

Why Invest?



Disrupting An Industry

Disrupting the complex, outdated, and paper-based property management industry with digital transformation and revolutionary technology.



Leading Digital Platform

Fully integrated digital platform that provides tech-elevated property management solutions to all industry stakeholders, increasing efficiencies and lowering costs.



Proven Acquisition Track Record

Executing an aggressive M&A strategy with 14 acquisitions completed to date, including the recently announced acquisition of Toronto-based DMSI Holdings.



Strong Financial Performance

Strong growth profile with revenue increasing from under \$3 million in 2018 to an annualized revenue run-rate of over \$33 million.



Experienced Management Team

Led by a senior executive team with experience in high-growth, tech, product, capital markets and property management expertise.

Total Addressable Market

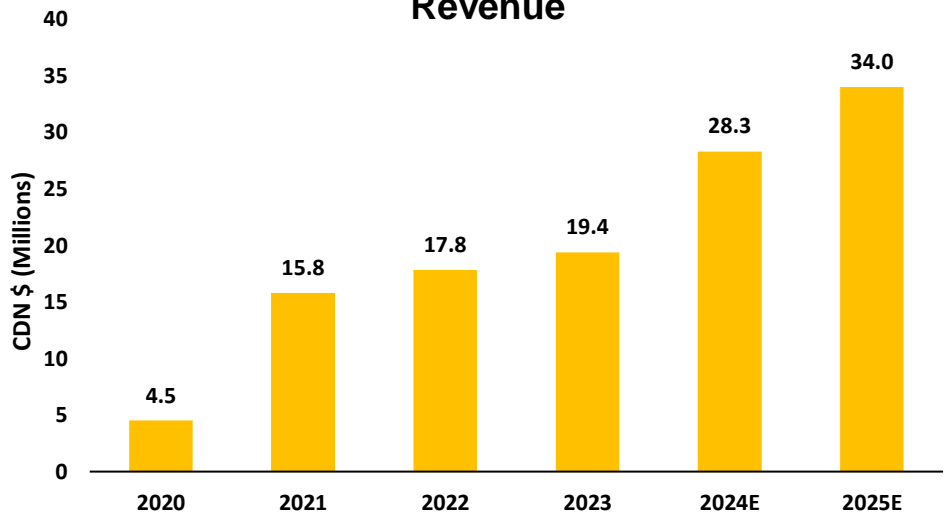
\$110B

Property Management Services Market (Condo & Rental)

\$2.9B

Property Management Software Market Worth

Revenue



What We Do



- Largest publicly-listed property management company headquartered in Canada
- Providing both rental and condo management services



- Tribe Home is a property management platform and pre/post-construction software
- Proprietary software solution developed over the past 10 years



- Digital marketplace connecting strata and condo communities with products and services for daily living
- Connects users to hundreds of third-party service providers in a seamless manner

Building Transformation



Traditional Property Management

\$20 / Home
\$2 Transactions

\$22 Total

30-35% Gross Margin

- Tribe Home App
- Accounting consolidation
- AI Support Agent
- Cost Optimization
- Shared Services
- Billing Improvement
- Marketplace
- 3rd party services

Tribe Digitized Property Management

\$39 / Home
\$9 Transactions

\$48+ Potential Total

41.5% Gross Margin

Leadership Team



Joseph Nakhla
CEO & Founder



Angelo Bartolini
President & CFO



Scott Ullrich
Executive VP

Acquisition Growth Model



Capitalization Table

	Millions #
Basic Shares Outstanding	35.3
Share/Broker Warrants	12.7
Options/Comp Options	1.3
Fully Diluted:	49.3

Stock Chart

Analyst Target Price: \$2.25

